

**A SUBSTITUTE RESOLUTION  
AS AMENDED BY FINANCE/EXECUTIVE COMMITTEE**

**07-R-0511**

**A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTURAL AGREEMENT WITH PILLSBURY, WINTHROP, SHAW AND PITTMAN, LLP ("PILLSBURY") FOR FC-6006007921-A IN AN AMOUNT NOT TO EXCEED \$300,000.00 AND HOLLAND AND KNIGHT, LLP ("HOLLAND") FOR FC-6006007921-B, IN AN AMOUNT NOT TO EXCEED \$216,000.00 FOR LOBBYING SERVICES FOR WASHINGTON REPRESENTATION. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBERS 2H01 (AIRPORT REVENUE FUND) 524001 (CONSULTANT/ PROFESSIONAL SERVICES) R51008 (AVIATION MARKETING); 2H01 (AIRPORT REVENUE FUND) 524001 (CONSULTANT/ PROFESSIONAL SERVICES) R11008 (AVIATION- PUBLIC INFORMATION); 1A01 (GENERAL FUND) 524001 (CONSULTANT/ PROFESSIONAL SERVICES) T31001 (FUND-WIDE EXPENSES); AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta ("City") solicited Requests for Proposals from qualified firms for FC-6006007921, Lobbying Services for Washington Representative, to provide legislative representation and necessary services needed to increase funding for the City; and

**WHEREAS**, after review and evaluation of the proponent's qualifications and analysis of the technical proposals by City personnel, the Department of Executive Offices, the Departments of Aviation and Procurement, recommend that the agreement for FC-6006007921-A be awarded to "**Pillsbury**" and FC-6006007921-B be awarded to "**Holland**" for Washington Representative Services; and

**WHEREAS**, the Federal laws authorizing the funding mechanisms for the aviation system and airport infrastructure of the nation will expire at the end of the current federal fiscal year on September 30, 2007; and

**WHEREAS**, the passenger facility charge authorized in federal legislation in the year 2000 has been eroded by inflation and construction cost increases, there is a need to re-evaluate it and recommend changes to congress to meet current Aviation needs; and

**WHEREAS**, it is critical to advocate for proper funding of the nation's aviation infrastructure; and

**WHEREAS**, the recommended firms have expertise to provide lobbying services needed for promoting the City's position regarding the Federal Aviation Administration's re-authorization now before congress; and

**WHEREAS**, the City of Atlanta requires additional lobbying services to assist in the obtaining of additional grants in aid to further fund necessary City projects and services; and

**BE IT FINALLY RESOLVED,** that all contracted services shall be charged to and paid from Fund Account and Center numbers 2H01 (Airport Revenue Fund) 524001 (Consultant/ Professional Services) R51008 (Aviation Marketing); 2H01 (Airport Revenue Fund) 524001 (Consultant/ Professional Services) R11008 (Aviation- Public Information); 1A01 (General Fund) 524001 (Consultant/ Professional Services) T31001 (Fund-Wide Expenses).

AMENDMENT FORM

COMMITTEE: FINANCE/EXECUTIVE

PAGE NUMBER(S): \_\_\_\_\_

ORDINANCE I.D. # (S): \_\_\_\_\_

SECTION #: \_\_\_\_\_

RESOLUTION I.D. #: 07-R-0511

PARAGRAPH: \_\_\_\_\_

DATE: 3/28/07

INITIAL: \_\_\_\_\_

To add the FAC fees to the caption and  
5th be it resolved clause.

3B 2 H01 (Airport Revenue Fr) 524001 (Consultant / Professional

Services) R51008 (Aviation Marketing)

2 H01 (Airport Revenue Fr) 524001 (Consultant /

Professional Services) R11008 Aviation- Public  
Information

1 A01 (General Fund) 524001 (Consultant /

Professional Services) T31001 Fund-wide Expense

Include in the Resolved Section "A report ~~from the~~  
<sup>by the lobby representative</sup>  
~~report~~ shall be provided to the City Council on a  
semi-annual basis.

**CITY COUNCIL**  
**ATLANTA, GEORGIA**

**A RESOLUTION  
AS SUBSTITUTED BY FINANCE/EXECUTIVE COMMITTEE**

**07-R-0511**

**A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTURAL AGREEMENT WITH PILLSBURY, WINTHROP, SHAW AND PITTMAN, LLP ("PILLSBURY") FOR FC-6006007921-A IN AN AMOUNT NOT TO EXCEED \$300,000.00 AND HOLLAND AND KNIGHT, LLP ("HOLLAND") FOR FC-6006007921-B, IN AN AMOUNT NOT TO EXCEED \$216,000.00 FOR LOBBYING SERVICES FOR WASHINGTON REPRESENTATION. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBERS 2H01 524001 R51008; 2H01 524001 R11008; 1A01 524001 T31001; AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta ("City") solicited Requests for Proposals from qualified firms for FC-6006007921, Lobbying Services for Washington Representative, to provide legislative representation and necessary services needed to increase funding for the City; and

**WHEREAS**, after review and evaluation of the proponent's qualifications and analysis of the technical proposals by City personnel, the Department of Executive Offices, the Departments of Aviation and Procurement, recommend that the agreement for FC-6006007921-A be awarded to "**Pillsbury**" and FC-6006007921-B be awarded to "**Holland**" for Washington Representative Services, and

**WHEREAS**, the Federal laws authorizing the funding mechanisms for the aviation system and airport infrastructure of the nation will expire at the end of the current federal fiscal year on September 30, 2007, and

**WHEREAS**, the passenger facility charge authorized in federal legislation in the year 2000 has been eroded by inflation and construction cost increases, there is a need to re-evaluate it and recommend changes to congress to meet current Aviation needs, and

**WHEREAS**, it is critical to advocate for proper funding of the nation's aviation infrastructure, and

**WHEREAS**, the recommended firms have expertise to provide lobbying services needed for promoting the City's position regarding the Federal Aviation Administration's re-authorization now before congress, and

**WHEREAS**, the City of Atlanta requires additional lobbying services to assist in the obtaining of additional grants in aid to further fund necessary City projects and services, and

**WHEREAS**, the leadership on every congressional committee in the House and Senate of the United States has changed, there is a need for additional expertise and effort to carry out the City's interest in obtaining more funds from Congress and from Federal agencies, and

**WHEREAS**, the Contractors will act as liaison on behalf of the City of Atlanta with the Congress of the United States and specifically with key congressional committees handling appropriations and legislation of interest to the City, and with the Executive Branch, and

**WHEREAS**, the Contractors will develop and implement effective short term and multi-year strategies and action plans that provide for current year and long term gains, and

**WHEREAS**, the Contractors will identify potential federal opportunities for the City relative to appropriations, grants, programs, etc., and position the City of Atlanta to secure earmarks in the appropriations process, particularly for costly building enhancement and maintenance projects, and

**WHEREAS**, the Contractors will track appropriations, legislation, congress-wide membership and trends and provide reports on project area(s) to include status, activities (e.g., testimony given, meetings attended, briefing papers produced and distributes), and vehicle used (e.g., committee or subcommittee, sponsor for legislation, etc.), and

**WHEREAS**, the Contractors will “trouble shoot” federal issues that may arise requiring a response or action from the City, and

**BE IT RESOLVED THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, that the Mayor be and is hereby authorized to enter into an appropriate contractual agreements with “**Pillsbury**” for FC-6006007921-A in an amount not to exceed \$300,000.00 and “**Holland**”, for FC-6006007921-B in an amount not to exceed \$216,000.00 for Lobbying Services for Washington Representation to provide legislative representation and necessary services needed to increase funding for the City.

**BE IT FURTHER RESOLVED**, that said agreements shall be for a period of one (1) year with the option for two (2) one year renewals.

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer be and is hereby directed to prepare the appropriate contractual agreements for execution by the Mayor.

**BE IT FURTHER RESOLVED**, that said contractual agreements shall not become binding upon the City, and the City shall incur no liability upon the same until such agreement(s) is approved by the City Attorney as to form, executed by the Mayor, attested by the Municipal Clerk, and delivered to the contracting parties.

**BE IT FINALLY RESOLVED**, that all contracted services shall be charged to and paid from Fund Account and Center numbers 2H01 524001 R51008; 2H01 524001 R11008; 1A01 524001 T31001.

**A RESOLUTION  
BY FINANCE/ EXECUTIVE COMMITTEE**

**07-*R* -0511**

**A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT(S) WITH \_\_\_\_\_, FOR FC-6006007921, LOBBYING SERVICES FOR WASHINGTON REPRESENTATIVE, ON BEHALF OF THE CITY OF ATLANTA, IN AN AMOUNT NOT TO EXCEED \$\_\_\_\_\_; ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBERS 2H01 524001 R51008; 2H01 524001 R11008; 1A01 524001 T31001; AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta ("City") solicited Requests for Proposals from qualified firms for FC-6006007921, Lobbying Services for Washington Representative, to provide legislative representation and necessary services needed to increase funding for the City; and

**WHEREAS**, after review and evaluation of the proponent's qualifications and analysis of the technical proposals by City personnel, the Office of the Mayor, the Departments of Aviation and Procurement recommend that the agreement for FC-6006007921, Lobbying Services for Washington Representative, be awarded to \_\_\_\_\_.

**THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES**, that the Mayor be and is hereby authorized to enter into an appropriate contractual agreement(s) with \_\_\_\_\_, for FC-6006007921, Lobbying Services for Washington Representative, in an amount not to exceed \$\_\_\_\_\_, to provide legislative representation and necessary services needed to increase funding for the City.

**BE IT FURTHER RESOLVED**, that said agreement(s) shall be for a period of \_\_\_\_\_.

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer be and is hereby directed to prepare the appropriate contractual agreement(s) for execution by the Mayor.

**BE IT FURTHER RESOLVED**, that said contractual agreement(s) shall not become binding upon the City, and the City shall incur no liability upon the same until such agreement(s) is approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk, and delivered to the contracting parties.

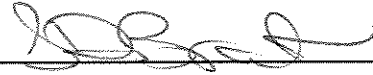
**BE IT FINALLY RESOLVED**, that all contracted services shall be charged to and paid from Fund Account and Center numbers 2H01 524001 R51008; 2H01 524001 R11008; 1A01 524001 T31001.

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Legislative Counsel (Signature): Simone D. Brathwaite



Contact Number: x 6310

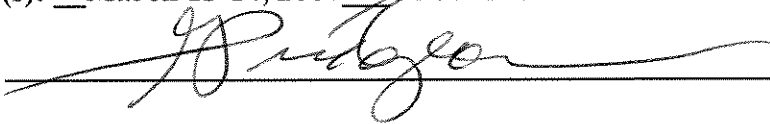
Originating Department: Mayor's Office

Committee(s) of Purview: Finance/ Executive Committee

Council Deadline: February 26, 2007

Committee Meeting Date(s): March 13-14, 2007 Full Council Date: March 19, 2007.

Commissioner Signature



**CAPTION**

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT(S) WITH \_\_\_\_\_, FOR FC-6006007921, LOBBYING SERVICES FOR WASHINGTON REPRESENTATIVE, ON BEHALF OF THE CITY OF ATLANTA, IN AN AMOUNT NOT TO EXCEED \$\_\_\_\_\_; ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBERS 2H01 524001 R51008; 2H01 524001 R11008; 1A01 524001 T31001; AND FOR OTHER PURPOSES.

FINANCIAL IMPACT:

Mayor's Staff Only

Received by Mayor's Office:

3/5/07  
(date)

Reviewed by:

  
(date)

Submitted to Council:

3/5/07  
(date)